



**We build strength, stability  
and self-reliance through shelter.**



Greater Albuquerque

**Habitat for Humanity<sup>®</sup>**

**2021/2022 Annual Report**

# Alexandra's Story

Alexandra was a single mother with two children, renting a townhome. She was living paycheck to paycheck. The commute to work was an hour each way. When a friend suggested that she apply for Greater Albuquerque Habitat, she did it for her kids. Alexandra felt supported throughout the entire process from the time she received the call to schedule her interview to the day she moved into her new home.



“What Habitat does for people is amazing. They help you so much from the beginning of the process, all the way through.”

- Alexandra

## Our Mission:

Greater Albuquerque Habitat for Humanity builds community - one home, one family at a time - by making possible for low-income families to own decent, affordable homes.

your support makes  
a difference:

**2** homes completed  
in Albuquerque  
in 2022

**199** homes built  
in Albuquerque  
in the past 35 years

## Board of Directors

Mark Lujan  
*President*

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*Vice President*

David Kowalski  
*Secretary*

Natalia Griffin  
*Treasurer*

Tom Bullard  
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Michael Montoya  
*Member*

Stephen King  
*Member*

Dear Habitat Family and Friends,

We have seen another year come and go, with some normalcy finally starting to re-emerge. Even with the challenges in the past years, we have made supporting family stability our priority and will remain passionately committed to doing our part.

This year, we completed our 22-home project on Mesa Del Rio, with Nilsa Diaz and her family moving into our last home in the project. We are so proud of this community, and all the great families that we were able to help with a new direction in their lives.

The completion of the Mesa Del Rio project and the start of our next project in the San Jose area (corner of Clifton and Williams SE) would not have been possible without the generous support of our donors, sponsors, grantors, community partners, volunteers, and staff who have continued to support our work and mission. Thank you!

We have many great projects in the works for next year and into the future. Our next project is a 6-home development on Clifton SE. Following that we have a 10-home development on 62nd street NW, and finally a 6-home development on 64th St. NW

In addition to these 3 great community developments, we are excited to announce that we have expanded our service area to include the city of Rio Rancho and the town of Bernalillo. In the next few months, we will be introducing Habitat to the Sandoval County communities and telling the Habitat story.

Our Home Preservation & Repair program is in its 2nd year. We have exceeded all of our expectations in both the requested need, as well as the number of repair completions that were accomplished to keep individuals, especially the elderly and vulnerable, safely in their current homes.

Our ReStore had another outstanding year topping \$1.2 million in sales. We received national recognition from Habitat for Humanity International as being the No. 1 Restore across the United States. Miguel Sanchez, ReStore Director, and his staff want to thank everyone for their continued support in helping them become the No. 1 Restore. The ReStore has sponsored its second home for a family in need and has pledged to build a 3rd house this next year.

Finally, I am very proud of what Greater Albuquerque Habitat for Humanity has accomplished over the past 35 years because of the commitment and belief in our mission and vision from our donors, sponsors, grantors, volunteers, and our staff. I'm also very excited and believe that we will continue to grow and support family stability into the future through our vision of a world in which "Everyone has a decent place to live."

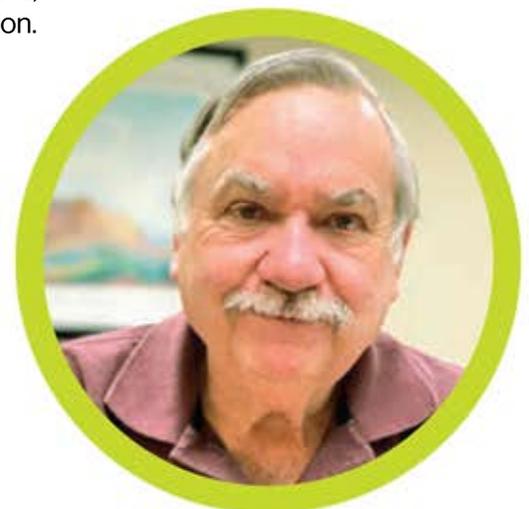
It is through the support and generosity of you, our donors, volunteers, and talented staff that we will realize this vision.

Thank you again for all your support!

Blessings



Doug Champlin, Executive Director



# our financials

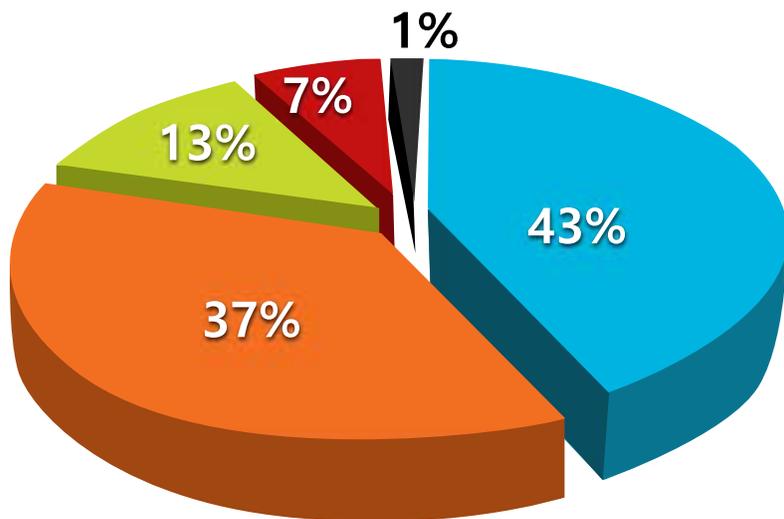
## Greater Albuquerque Habitat for Humanity

Consolidated statements of financial position, sources, and uses of funds

Total revenue = \$2,925,280

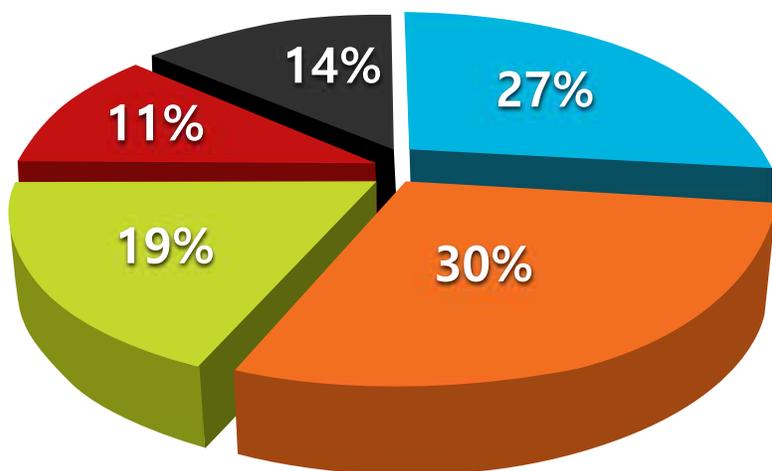
Total net assets = \$8,142,501

We are committed to investing your contributions efficiently and effectively to help low-income families build strength and stability through home ownership.



### Source of Funds

ReStore	\$1,257,777
Donations & Events	\$1,075,604
Homeowner Mortgage Services	\$366,409
Grants & Foundations	\$203,500
Other Income	\$21,990



### Uses of Funds

Construction	\$509,907
ReStore	\$566,154
Administration	\$352,464
Mortgage Services	\$215,757
Development	\$259,237

# Greater Albuquerque Habitat for Humanity

## Consolidated statements of financial position, sources, and uses of funds

	2022	2021	\$ Change	% Change
<b>ASSETS</b>				
Cash & Cash Equivalents	\$3,392,917	\$2,859,267	\$533,650	19%
Investments	\$747,680	\$329,200	\$418,480	127%
Receivables	\$2,325,842	\$2,586,795	\$(260,953)	-10%
Other Assets	\$2,869,866	\$2,636,791	\$233,075	9%
<b>Total Assets</b>	<b>\$9,336,305</b>	<b>\$8,412,053</b>	<b>\$924,252</b>	<b>11%</b>
<b>LIABILITIES AND NET ASSETS</b>				
<b>Total Liabilities</b>	<b>\$1,193,804</b>	<b>\$1,291,313</b>	<b>\$(97,509)</b>	<b>-8%</b>
<b>NET ASSETS</b>				
Without Donor Restrictions	\$7,251,842	\$6,071,731	\$1,180,111	19%
With Donor Restrictions	\$890,659	\$1,049,009	\$(158,350)	-15%
<b>Total Net Assets</b>	<b>\$8,142,501</b>	<b>\$7,120,740</b>	<b>\$1,021,761</b>	<b>14%</b>
<b>Total Liabilities &amp; Net Assets</b>	<b>\$9,336,305</b>	<b>\$8,412,053</b>	<b>\$924,252</b>	<b>11%</b>

# new homeowners



Apodaca Family, The House that ReStore Built II

“My family and I are so grateful for the opportunity to have a home of our own. I’m thankful to Habitat for Humanity for offering this program and considering us, and I’m thankful to each volunteer who played a role in building our home.”

# this family is smiling because of you



Johnele and her family moved into their new home in June of 2022.



Johnele Apodaca was born and raised in New Mexico. She was born in Santa Fe, and grew up in Albuquerque. After high school, she started school at the University of New Mexico. She took some time off from her education to focus on raising her two children as a stay at home mom. After some time away, she finished her degree at UNM earning her Bachelor of Arts in Journalism and Communication.



Johnele has two wonderful children. Her son, Jeremiah is 10 years old and loves sports! From a very young age, he has had a passion for basketball, and plays with his friends any chance he gets. Her daughter's name is Grace and she is 9 years old. Grace loves animals, especially horses, and hopes to take horseback riding lessons someday.



# our volunteers

# SWAT



SWAT (Special Work Assignment Team) volunteers step up and provide an essential service to our community. This team of dedicated volunteers coordinates on-site logistics, trains other volunteers, and leads day-to-day activities associated with building Greater Albuquerque Habitat for Humanity homes. We are so incredibly grateful

for these wonderful individuals who dedicate countless hours to building affordable homes so families can build brighter futures.

We're so proud of our volunteers!



## staff highlight

Heather has played a huge part in the success of the Greater Albuquerque Home Preservation & Repair Program over the past two years. In addition to leading the volunteer teams who deliver much needed external repairs on the homes of low income homeowners in our community, she promotes home repair opportunities, educates homeowners about the repair program in Albuquerque, and provides the vision, leadership, and inspiration that has led us to complete almost 70 separate repair projects since early 2021.



**Heather Cunningham**

our accomplishments are only possible because of volunteers like you

Average cost per repair project: \$1,118.21  
Average number of days per project: 4 days  
Total number of volunteers in 2021/2022: 727 individuals  
Total number of volunteer hours: 2,811 hours



# Armed Forces Appreciation

Volunteers make a huge impact on the lives of families every single day. We appreciate our armed forces for donating their time and energy to give back to the community.



Thank you  
for your service



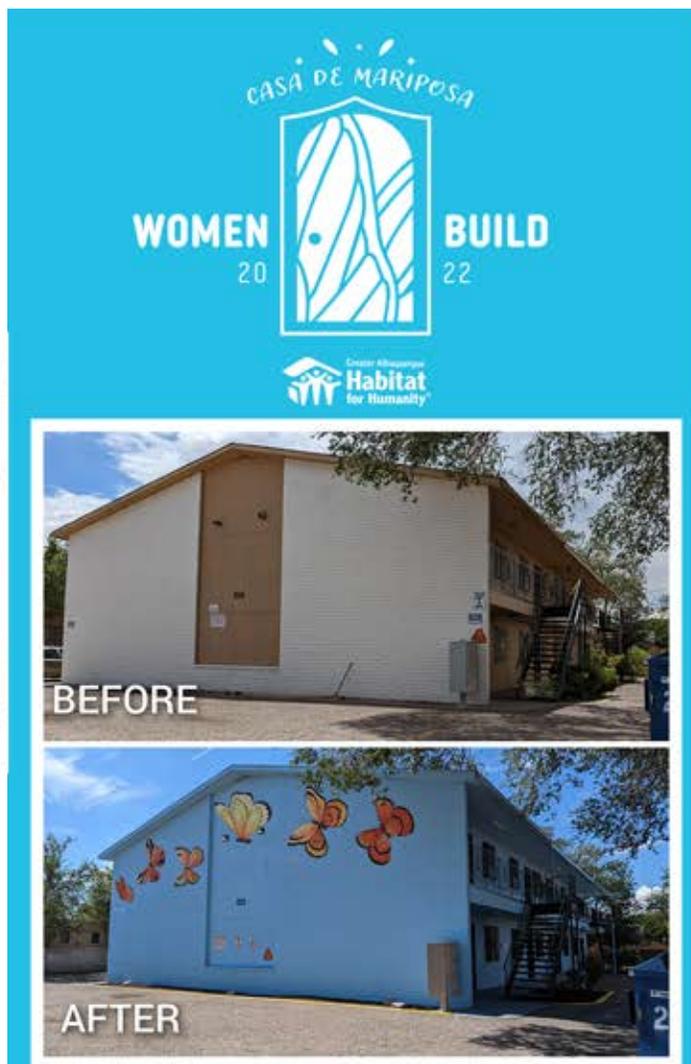
## difference makers

Because of your support, we are able to improve homes and neighborhoods, and communities are strengthened. Together, we are helping homeowners achieve the stability they need to build a better life for themselves and their children.



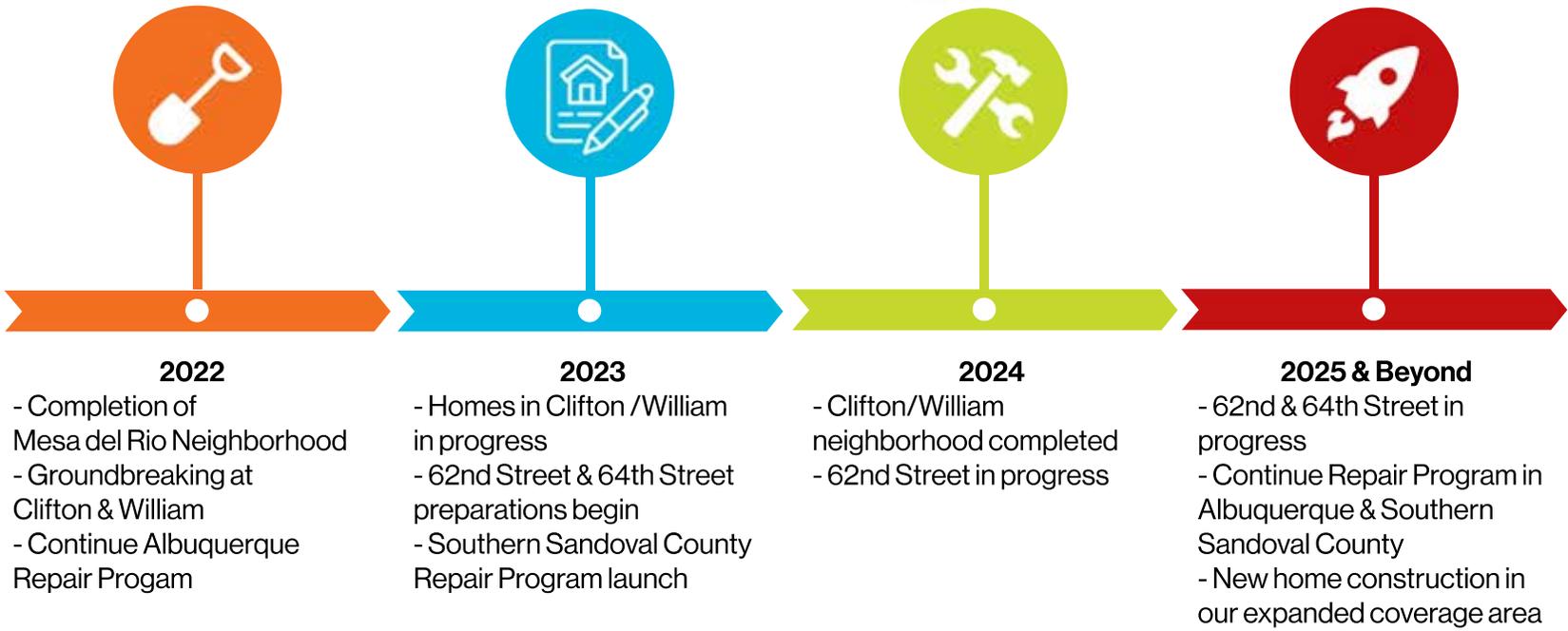
### Women Build Repair 2022

We are thankful for people and groups who collaborate with us to break the cycle of generational poverty through affordable home ownership and home repair. We partnered with Crossroads for Women Albuquerque for our latest Women Build project to refurbish an older apartment complex. Crossroads is an organization that helps previously incarcerated women who are working to overcome substance abuse or mental health challenges by providing them a dependable place to live to help them to get back on their feet.



# looking to the future

We are expanding Greater Albuquerque Habitat for Humanity's service area into Southern Sandoval County. We have started laying the groundwork to provide our services in Rio Rancho and the Town of Bernalillo. This means more opportunity to provide safe, decent, affordable housing to more people in need in Central New Mexico. As our expansion proceeds we will continue to provide updates.



## the house that ReStore® built

Through your merchandise donations and purchases, our ReStore has achieved more than one million dollars in sales this past year.

In 2021/2022 Albuquerque ReStore sponsored its second home - The House that ReStore Built II. Because of our faithful donors, Johnele and her family now have a safe, affordable home to call their own.

Awarded number 1 in the United States in 2022, Albuquerque ReStore will sponsor our third home in 2023.



# thank you

Thank you to all of our donors, sponsors, and supporters! The end of the year is a time to reflect and give thanks. Your contributions assist families in laying the groundwork for a better future. Every dollar provided through your generous gifts is used to support our efforts in the Greater Albuquerque community. Thank you for your ongoing commitment to Habitat's vision that everyone deserves a decent place to live.

Our goals could not be realized without the Heroes for Humanity Monthly Giving Circle, and our Legacy Society members who have named Habitat for Humanity in their wills. To every volunteer, ReStore shopper, ReStore donor, and event supporter, we thank you!!

What we do alone may not seem like much, but when we work together and give alongside other like minded individuals there is no limit to what we can accomplish. We are so grateful for your help in building community and shelter one home, one family at a time!!



## SPECIAL THANKS TO:

Albuquerque Community Foundation  
Am Fund  
Anderson Foundation  
Bank of Albuquerque Mortgage  
Century Bank  
Century 21 Camco  
Feller Family Charitable Foundation  
General Mills  
Granfors Realty  
Lowe's Home Improvement  
Higgins Foundation  
JustGive Inc  
New Mexico Mutual  
NM Affordable Housing Charitable Trust  
NICOR Lighting  
Don and Colletta McMillian Foundation  
PNM  
Renaud Investment  
Sandia Labs Federal Credit Union  
Sandia National Labs  
Schlenker and Cantwell  
St Andrew Presbyterian Church  
St Timothy Lutheran Church  
State Farm Insurance  
TLC Plumbing  
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#5675, and #2451  
Washington Federal Bank  
Waste Management

## CORPORATE SPONSORS

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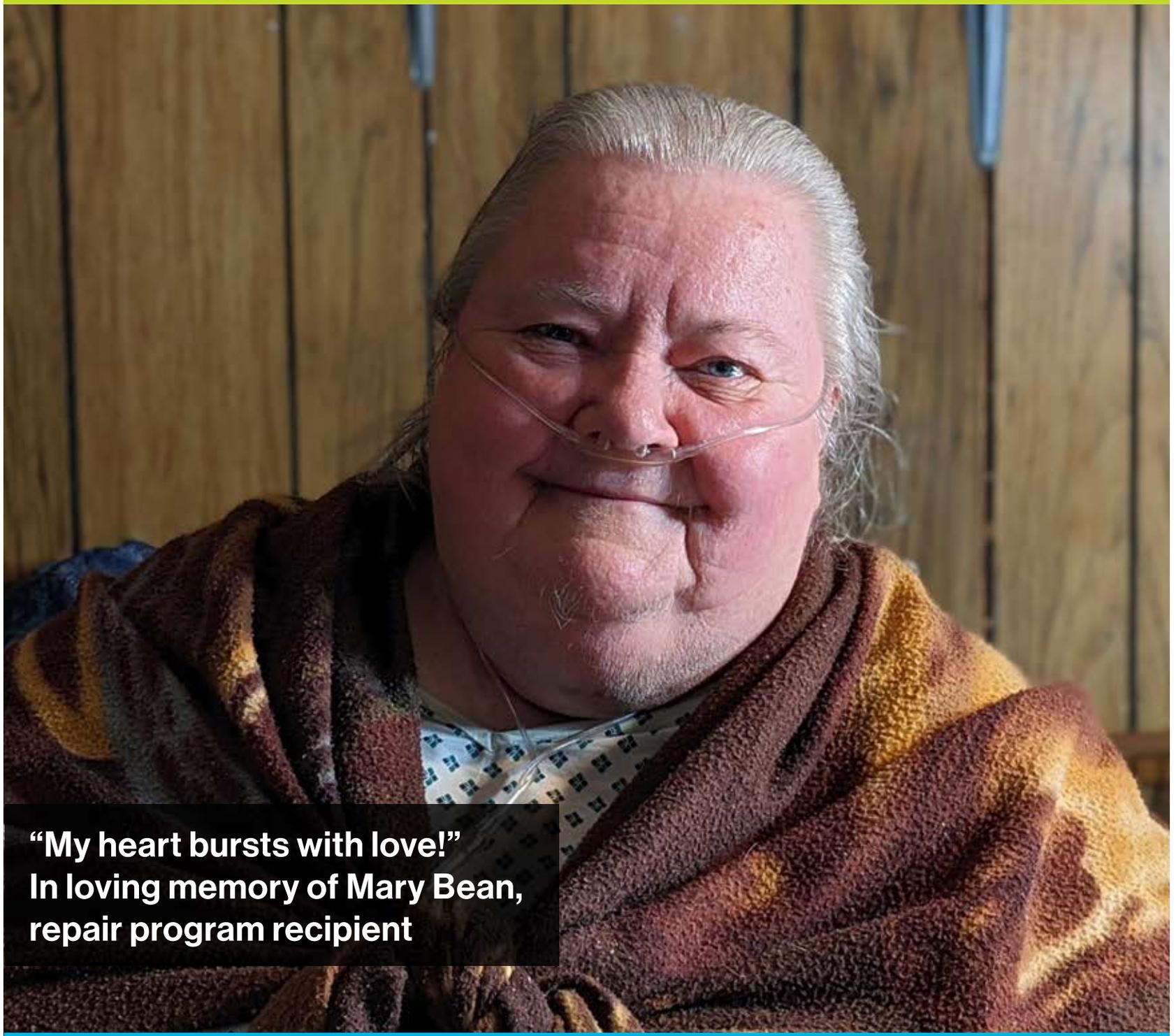
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We also give our heartfelt thanks to so many individual donors who through their generosity help Greater Albuquerque Habitat for Humanity break the cycle of poverty in our community.



**“My heart bursts with love!”  
In loving memory of Mary Bean,  
repair program recipient**



Greater Albuquerque

**Habitat for Humanity®**

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505-265-0057 | [HabitatABQ.org](http://HabitatABQ.org)