

building community



Greater Albuquerque

Habitat for Humanity®

2018/2019 Annual Report



building hope



"Without partnering with Habitat for Humanity, a single parent like myself could not afford a decent home. I want to thank you from the bottom of my heart."

- Christina, 2019 Women Build House

your support has created

5 homes completed in Albuquerque in 2018/19

191 homes built in Albuquerque in the past 32 years

9 families in the process of purchasing their first home in 2018/2019

Mission:

Greater Albuquerque Habitat for Humanity builds community – one home, one family at a time – by making it possible for low-income families to own decent, affordable homes.

Board Members

Gary Van Luchene
President

Ryan Jones
Treasurer

Michael Montoya
Secretary

Mike Athens

Tom Bullard

Greg Hunt

Cynthia Jacobsen-Wolfe

Brian McKelvey

Lori Valdez



For 32 years, Greater Albuquerque Habitat for Humanity has made family stability a priority and we remain passionately committed to doing our part. This past year, we completed five simple, decent, affordable homes in our Mesa del Rio community, which means five families now have a safe and stable home of their own. Your support is appreciated and very much needed. Lack of affordable housing is at a critical point – not just locally – but across the country. Albuquerque is 20,000 units short of demand. It is critical that we continue the conversation and seek innovative solutions to the affordable housing crisis.

We are currently on the hunt for land and will break ground on a new development project in 2020. Our Board of Directors and staff are also working on strategic objectives to extend our reach. New programs that offer repairs, retrofitting a residence, and aiding accessibility will enable us to impact more lives – especially for the elderly and vulnerable who have limited resources.

This year ReStore sales topped \$1.2 million and the store received national recognition as third overall out of 600 ReStores in the US. Best of all, for the first time in our history, ReStore provided enough funding this year to build a home for a family in need!

We are proud of our history and our success is a testament to our donors, sponsors, grantors, volunteers, and staff. With every home dedicated and each family housed, we are closer to our vision in which everyone has a decent place to live. Habitat's success is due to the support of our generous donors, our enthusiastic volunteers, and our talented staff. Thank you for your dedication. Together we will continue to change lives.

Joan Costello, Executive Director

Gary J. Van Luchene, 2018/19 Board President

new homeowners



Robert, Wells Fargo House in Memory of Jennifer Riordan

“This will be our first home together. It feels like a true beginning. With our own home, my family can live without fear or shame. We will be able to eat, sleep and laugh in peace.”

these families are smiling because of you

In New Mexico, one in eight households spend more than half of their income on housing. These families are forced to make difficult decisions every day. Pay the rent or buy nutritious food? Pay the mortgage or purchase life-saving medicine? With so many people struggling to find decent, affordable shelter, your support of our mission is a blessing to Habitat families.

Because of you, children have found a safe place to sleep every night. Parents are able to pay the bills on time, keep food on the table, and help their children with homework because they no longer have to work two or three jobs to pay the rent. Your support this past year allowed five families to celebrate birthdays and holidays together in their very own home.

Families who apply to partner with Habitat are selected based on their level of need for better housing, their willingness to partner with us, and their ability to pay an affordable mortgage. Unlike any other program, families who qualify receive a 0% interest rate on their loan.



Every week future homeowners join volunteers at the job site to build Habitat homes. Future homeowners also attend financial education and budget-planning classes. Through these activities, Habitat families are ready to take on the responsibility of owning a home and investing in their future. We aren't just building homes. We are transforming lives. Thank you for partnering with us. Your support is a hand up. Together we will continue to create opportunities for families to build a foundation for a better future.

OUR NEWEST FAMILIES

- Four families have newly qualified for the homeowner program.
- Five families became first time homeowners.
- Of the nine families served this year, twenty-one are children, seven are single-parent households, and one is a senior caring for her grandchildren.
- Homeowners contributed a total of 1,327 sweat equity hours.



“There are no words to express as a single mother how good it feels to provide my daughter with a home of our own – not rented, but ours. I love knowing I helped build this home for us and, in the process, met so many great people and my new neighbors who are all amazing. I am so proud I will raise my daughter in such a wonderful community.”

- Nicole, 2018 Women Build House

our volunteers



Special Work Assignment Team (SWAT)

SWAT volunteers are our unsung heroes. This team of dedicated volunteers manages on site logistics, trains other volunteers, and leads day-to-day activities associated with building Habitat homes. We are grateful for these wonderful individuals who dedicate countless hours to building affordable homes so families can build brighter futures.

every part of our mission is possible because of dedicated volunteers like you

YOUR GIFT OF TIME THIS YEAR

- 1,081 volunteers
- 24,546 volunteer hours
- 678 volunteers spent 14,945 hours building homes
- 66 organizational teams volunteered at the build site and the ReStore

Every volunteer is an integral part of our mission. Your gift of time has made home possible for hundreds of families over the past 32 years! Whether you swing a hammer, volunteer with our ReStore crew, answer phones, or help in the office, we thank you for supporting Greater Albuquerque Habitat for Humanity. Habitat's mission is only possible with volunteers and partners like you.

"The Habitat for Humanity build allowed us to do something truly meaningful and to see immediate results of the hard work we put in as we progressed through the day. We met some wonderful people – including a future homeowner – and gained new perspective on just how blessed we are to be able to give back to our community in such an impactful way."

– Michelle, Astra Zeneca Group Build Volunteer



"I donated some items to the ReStore and thought, 'Hey, I can volunteer here and do something good,'" said Jenn, who volunteers weekly in the ReStore. "I wear my t-shirt when I volunteer, but I also wear it out so others can see it. I always tell people to support Habitat and shop at the ReStore."

– Jenn, ReStore Volunteer



difference makers

Because of you, neighborhoods improve and communities are strengthened. Together we are transforming lives and helping families achieve the stability they need to build a better life for themselves and their children.

“Habitat is a worthy organization because it benefits the less fortunate and has an excellent rating with Charity Navigator. There is not enough low income housing and I believe we build homes the quality of or better than any other builder in town. I’m proud of the work we do.”

– Barry, SWAT Volunteer, Donor, and Legacy Society Member



Women Build 2019 volunteers

Women Build 2019

- 12 women-led teams
- 123 volunteers
- Over \$44,000 raised

Habitat for Humanity’s Women Build program inspires women to build and advocate for decent and affordable homes in their communities. During the 2019 Women Build, women-led teams volunteered at the job site to build an affordable home for a low-income family. Teams also raised more than \$44,000 to help offset the cost of building a home. Thank you to everyone who participated. Your generosity changes lives.

International Women Build Day

In recognition of International Women’s Day, Habitat for Humanity and Lowe’s raised awareness of affordable housing needs facing women and children around the world. Our affiliate was one of 18 affiliates selected to participate in the inaugural International Women Build Day and received a \$25,000 grant from Lowe’s.



Lowe’s Heroes volunteering during International Women Build Day

thank you



Ahmad and Brishna, The House that ReStore Built

The House that ReStore Built

Your donations of valuable materials helped our ReStore make more than one million dollars!

This past year ReStore was able to sponsor a home – The House that ReStore Built. Because of our faithful shoppers and donors, Brishna, Ahmad and their three children now have a safe, affordable home to call their own.

“I can’t believe we own a home in the United States. Everything is blessed with your help,” said Ahmad as he received the keys to his family’s home.



“We share Habitat for Humanity’s vision to help hard-working New Mexicans attain safe, decent, affordable housing that can help build personal wealth and strengthen communities.



Bank of America has proudly called Habitat for Humanity a partner for more than 30 years – providing financial support, volunteers at the build site, and financial education for future homeowners.”

– Paul Mondragon, New Mexico market president, Bank of America.

because of you, hope lives here

Thank you to all our donors and sponsors! Your investment in Habitat helps families build a foundation for a better life. Thank you for believing that everyone deserves a decent place to live.

Every dollar donated changes someone's life forever. We thank all our donors who have been giving for years, to those who gave for the first time, to our dedicated Heroes for Humanity Monthly Giving Circle, to our Legacy Society members who have named Habitat in their will, to those who attended an event, and to everyone who shopped at the ReStore.

What we can do alone may not seem like much, but when we work together and give alongside other like-minded people, it's truly amazing what we are able to accomplish. We are grateful for your commitment to building community – one home, one family at a time.

ORGANIZATIONS

\$5,000+

Bank of Albuquerque
Bohannon Huston
General Mills
Hinkle + Landers, P.C.
Lowe's Home Improvement
Sandia National Laboratories
State Farm
Talia Freedman & Real Estate Co.

\$500 – \$4,999

Bank of Albuquerque Mortgage
B&D Industries
Booz, Allen, Hamilton
Davis Kitchens
Distinctive Art Source
Don Chalmers Ford
Kabana Inc.
Keleher & McLeod PA
New Mexico Gas Company
New Mexico Orthopaedic Associates
Prime Therapeutics
RBC Capital Markets
Roadrunner Region Inc. of Porsche Club of America
Sandia Laboratory Federal Credit Union
St. Clair Winery & Bistro
Wal-Mart Neighborhood Market #3385

Up to \$499

Alliance Data Systems
BBVA Compass
Draker Cody

Employees Charity Organization of Northrop Grumman Corporation (ECHO)
Granfors Realty LLC
H&R Block
Habitat for Humanity of New Mexico
Infinite Compliance Solutions
Joe Slagle Architect Inc.
Knights of Columbus
Prince of Peace Council 13479

Tema Furniture
The Printed Image
Wal-Mart Neighborhood Market #3317
Western Commerce Bank

FOUNDATIONS

\$5,000+

Anonymous
US Bank Foundation
John W. and Clara C. Higgins Foundation
Sandia Foundation's Hugh and Helen Woodward Fund of the Albuquerque Community Foundation
Bank of America Charitable Foundation
Corio Foundation
Wells Fargo Foundation

\$500 – \$4,999

Anonymous
Albuquerque Community Foundation
BBVA Foundation

Foundation for Sustainable Living
LEF Foundation
Nancy Ann Mellen Foundation
Sturgis-Draper Family Charitable Fund
The Allstate Foundation
Thrivent Financial for Lutherans
Van Allen Family Foundation

FAITH GROUPS

\$5,000+

First Presbyterian Church/Chile Festival
Legacy Church
Shepherd of the Valley Presbyterian Church

\$500 – \$4,999

Monte Vista Christian Church
St. Andrew Presbyterian Church

Up to \$499

Cathedral of St. John
Christ United Methodist Church
Rio Grande Presbyterian Church
Second Presbyterian Church
St. Luke Lutheran Church

BUSINESS DONORS/ SPONSORS \$10,000+

BANK OF AMERICA 

Bohannon  **Huston**



corio foundation



homeowner down payment assistance provided through:

Homewise LIFT \$37,872
Homewise PRHDUS \$20,145
IDA from Lutheran Family Services and Prosperity Works \$24,005

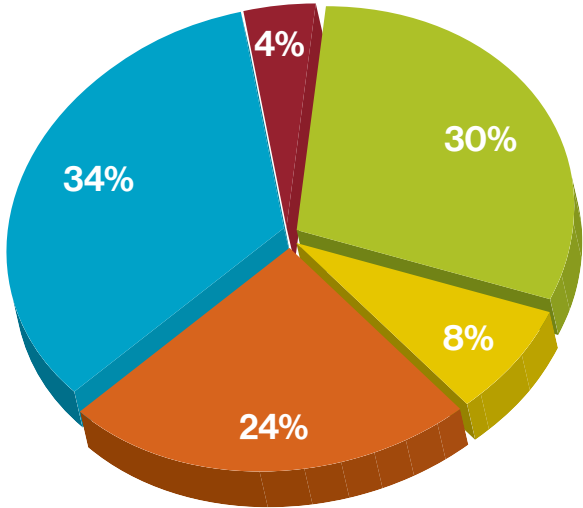
our financials

Greater Albuquerque Habitat for Humanity

FY2018/2019 consolidated financial information

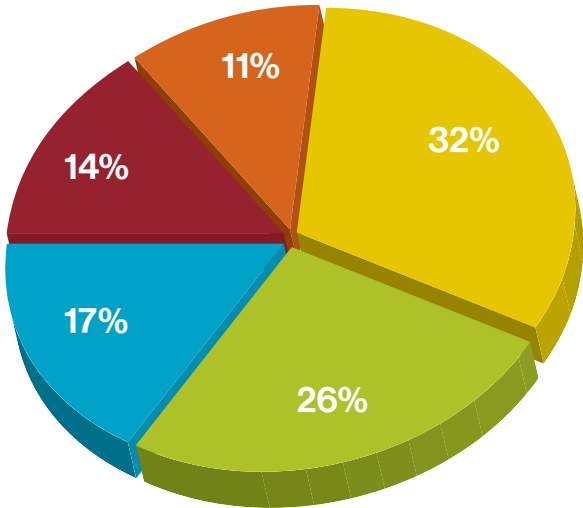
Total Revenue = \$3,567,741

Total Net Assets = \$5,874,913



Sources of Funds

ReStore	\$1,227,754
Donations & Events	\$1,097,657
Mortgage Services	\$854,850
Grants	\$304,360
Other	\$83,120



Use of Funds

Construction	\$845,130
ReStore	\$684,218
Mortgage Services	\$440,122
Admin	\$354,765
Development	\$274,035

Greater Albuquerque Habitat for Humanity
 Consolidated statements of financial position - as of June 30, 2019

	2019	2018	\$ Change	% Change
ASSETS				
Cash and Cash Equivalents	\$ 1,764,596	\$ 854,872	\$ 909,724	106%
Investments	241,539	218,509	23,030	11%
Receivables	2,846,596	2,654,285	192,311	7%
Other Assets	2,605,673	2,819,727	(214,054)	-8%
Total Assets	\$ 7,458,404	\$ 6,547,393	\$ 911,011	14%
LIABILITIES AND NET ASSETS				
Total Liabilities	\$ 1,583,491	\$ 1,651,939	(68,448)	-4%
NET ASSETS				
Unrestricted	\$ 5,097,232	\$ 4,514,375	\$ 582,857	13%
Temporarily Restricted	777,681	381,079	396,602	104%
Total Net Assets	\$ 5,874,913	\$ 4,895,454	979,459	20%
Total Liabilities and Net Assets	\$ 7,458,404	\$ 6,547,393	\$ 911,011	14%



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